



General Manager

NCAB Group USA is looking for a General Manager for its Itasca, IL office. Do you have a successful track record of leading a variety of teams? Do you have experience leading an operation that includes a sales team? Have you been successful with "change management"? Do you have experience leading an organization in constant change? Do you lead by example? Do you still have the desire to sell? Are you ready for that next big exciting adventure? If you answered yes, then read on and we want to hear from you.

Your success will be achieved by

- Your exceptional interpersonal and communication skills in written and verbal communication.
- Your strong delegation and leadership skills to guide, coach and motivate a team to meet performance and productivity metrics.
- Your critical problem solving skills and the ability to provide leadership around conflict resolution.
- Your ability to build and successfully drive your sales team by being an active leader in cultivating sales growth
- Your ability to integrate your team members locally and with the larger US team.
- Your ability to drive attainment of daily, weekly, and monthly customer expectations.
- Your ability to develop, meet and/or exceed budgetary goals.
- Your ability to work within NCAB's Values and be an example to all team members.

What is required

- Master's in Business Administration (MBA) preferred or a *minimum of 6-8* years of related experience and/or training or equivalent combination of education and experience.
- Proven history of building, developing and leading a successful sales team.
- Experience in PCB engineering and fabrication preferred
- Must be a US citizen.
- Must have a valid US passport.

What will we provide for you

- **An attractive** above industry **benefits, salary** and **commission structure**.
- Health, Dental, Life and Vacation benefits starts day one, no waiting period.
- An environment where you will be able to go and conquer and not be held back.
- To learn more about NCAB Group, please visit our website at www.ncabgroup.com .

So what's next

- Take the step and send your resume and cover for consideration to: JobsUS@ncabgroup.com.