



## Junior Sales Engineer // ITASCA, ILLINOIS

NCAB Group is a global leader in the Printed Circuit Board (PCB) industry, selling over 110 million PCBs yearly from 14 different countries. We are now looking for a **Junior Sales Engineer to our US team in Itasca, Illinois** who wants to join us in becoming *The Number 1 PCB Producer – wherever we are.*

Have you just graduated as a college engineer or maybe even worked a year after your education? Do you also enjoy a customer-oriented, consultative and problem-solving role in which you develop your technical skills? This role suits you who are at the beginning of your career and thrives in a service-oriented role, giving you the opportunity to further develop your technical knowledge from the education.

As a Junior Sales Engineer at NCAB Group, you are offered a broad and developing role in a company that has a high employee engagement and offers continuous competence development. You will get a solid introduction and opportunity to develop in technical sales and design support of PCBs. Through our own training forum, NCAB Group Academy, we regularly meet colleagues in other countries for the purpose of exchanging knowledge and ideas.

### ABOUT THIS ROLE

As a Junior Sales Engineer, you will get a structured and well-planned introduction with the aim of initially getting to know the organization and developing your knowledge on a PCB. During the first months, you will focus on order placement, purchase and delivery monitoring, and then start training in technology. Based on interest and technical knowledge, there is an opportunity to develop your sales knowledge and more advanced technical design support on a printed circuit board. Technical design support on a printed circuit board can range from simple to regulatory interpretations, to advanced technical discussions on new materials and technologies. You have support from a number of colleagues at the Itasca office, as well as technicians at other offices and at NCAB Group's plants in China, in particular.

Examples of tasks:

- Order registration against customer and factory and other support
- Purchase, Delivery Monitoring, Quotation and Monitoring
- Technical design support on card designs for designers and varying technologies at companies that design their own electronics as well as companies that manufacture electronics at others

### WE ARE LOOKING FOR...

- A college engineer or a corresponding technical postgraduate degree in mechanics, electronics, chemistry, engineering physics or other relevant field
- good knowledge of the MS Office systems
- Experience of similar tasks in PCB production, or circuit board production

As a person, you are comfortable in social contexts and have the ability to create strong relationships with customers and factories, as well as internally with colleagues. You radiate security and stability, and have a good self-awareness and can quickly prioritize between different tasks. To succeed in the role, we also see that you are driven and identify and act responsibly to create business that benefits both customers and our organization.

### WHO ARE WE?

At NCAB Group, it is the people that make us unique. We work according to our values Quality First, Strong Relationships and Full responsibility, and encourage employee empowerment and initiatives. We have a high employee engagement, and are proud to be considered as top three Employer of the year in the award *Powered by People* 2017. Read more about working with us [on our career pages](#).

### WHAT'S NEXT?

Take that step and send in your resume for review and initial phone screen to:  
[JobsUS@ncabgroup.com](mailto:JobsUS@ncabgroup.com)

*NCAB Group is a leading global PCB supplier, selling over 110 million PCBs into 45 different countries. The company was founded in 1993 and has more than 340 employees in 14 countries in Europe, USA and China. Our products are mainly manufactured in China where we have an extensive and experienced factory management team, whose focus is managing our factory partners to deliver market leading performance.*

*NCAB Group have an enviable reputation of delivering a high quality product, on-time, competitively, and with a culture of excellent customer service. We work towards a sustainable business and are verified according to ISO 26000 – an international standard for social responsibility.*