



Customer Service/Account Management // HAMPSTEAD, NH

Sales, sales, sales. Do you desire a career path? Are you solution-orientated and have a proactive approach with your customers? We are looking for customer service/account management professionals who have the desire, passion and history of outstanding Customer Service/Account Management to join our team in our Hampstead, NH office.

WHAT YOU WILL DO

You will provide proactive passionate customer service/account management, develop strong relationships and providing solutions to customers rather than just taking orders. You will be a customer centric sales support/account manager and the central point of contact with your customers, outside sales and technical sales team members. You will work in a value-based collaborative team with short decision-making channels and excellent networking.

REQUIREMENTS

- You have a history of working with customers from start to finish in a long order management cycle
- Excellent communication skills a must as you will pick up the phone and communicate with customers directly
- Provide highly professional, passionate and proactive customer service/account management
- Have strong history of effective negotiating skills
- Have a structured and independent way of thinking.
- Printed Circuit Board industry knowledge preferred but not required
- Show self-initiative and an openness to share new ideas
- Knowledge of order entry/enterprise systems
- Ability to work in an open-office environment
- Strong attention to detail
- You have a current US Passport or ability to obtain one
- You will have at least an Associate's degree in business or business management

WHAT WILL WE PROVIDE FOR YOU?

- An attractive above industry **benefits, salary and bonus structure.**
- Health, Dental, Life benefits start day one, no waiting period.
- Tailored 90 day onboarding and continual training programs.

SO WHAT'S NEXT?

Take that step and send your resume for review and consideration to jobsUS@ncabgroup.com

WHO ARE WE?

We are **NCAB Group Inc.**, a global leader in the Printed Circuit Board industry. We live and work by Quality First, Strong Relationships, Full Responsibility and Environmental sustainability, all which are very important to us. Read more about working at NCAB Group [here](#).